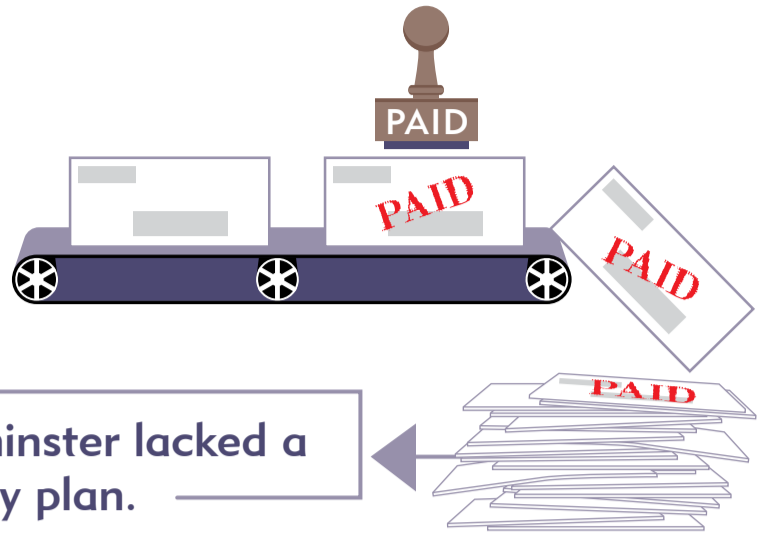


Westminster, Colorado Defeats Energy Myths THROUGH UTILITY BILL TRACKING

Before EnergyCAP....

Bills were processed with minimal analysis—a process known as “rubber stamping”.



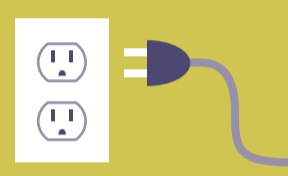
The City of Westminster lacked a coordinated energy plan.

This perpetuated 2 common energy myths:

**MYTH 1:
ENERGY COSTS ARE A
FIXED OVERHEAD COST**



**MYTH 2:
INDIVIDUALS CANNOT
IMPACT ENERGY USE**



Thomas Ochtera,
**ENERGY COORDINATOR
FOR THE CITY OF WESTMINSTER,**
set out to challenge
these assumptions with
energy information.

“Raising energy awareness is as vital as energy management!”

Energy Coordinator

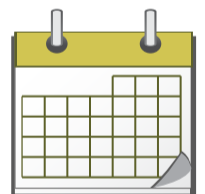
Centralization of Bill Processing & Integration with the City's A/P System



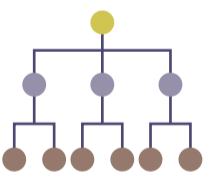
EnergyCAP's A/P integration capability, along with centralization of the City's bill processing, will save \$40,000–\$60,000 annually in labor costs alone.

Issue Tracking

Issue Tracker notes were helpful in getting a handle on specific issues from month to month.



Organized City Portfolio



EnergyCAP helped create a basic structure of accounts and buildings to accurately model the City's energy use and cost.

Benchmarking Charts & Reports

EnergyCAP is providing summary reporting on the big picture of City utility use for the first time in Westminster history.



THE CITY OF WESTMINSTER tracks:

35
BUILDINGS

100
IRRIGATION
CONTROLLERS

150
ELECTRIC
METERS

170
WATER
METERS

30
GAS
METERS

Westminster's energy management program is paying off with more efficient and automated business processes.