

Webinar Wrap-up

We are thankful for everyone who attended and participated in our monthly webinars in 2022. Here we share a few of our favorite insights from our guest speakers in hopes that it'll inspire you to attend again in 2023.

All of our recorded webinars are available to [watch on our website](#).

“ Eight years ago, our billing process took myself—a full-time person—three weeks to process all of our utility bills. Our process now takes 4 days to enter everything in and I've actually been able to hire a part-time person and she processes all the utility bills. It allows me to oversee the process and focus more on analysis. I've been able to take more job responsibilities within the department and it's been great for us not to have so much manual entry and human error.”

**Heather Tamurian // Senior Budget Analyst
// Syracuse University**

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“ We were using a variety of spreadsheets to review the bills we had, but you weren't really focusing your time on what would be the important thing to look at. It was searching through the entire haystack trying to find just one bit of information. Being able to process bills makes it much more efficient for us now than having a variety of sources.”

Ben Mayeux // Director of Accounting // University of Nebraska-Lincoln

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“ [What excites you about the future of energy and sustainability?] We've been decarbonizing in a way through energy savings. There's an excitement about what we can do, what's possible and what tools are out there to help guide us through that and how we can learn from others.”

Greg Norris // Energy and Utility Programs Manager // The University of Texas MD Anderson Cancer Center

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“ EnergyCAP has allowed accounts payable staff to create utility budget forecasts, identify billing errors or issues through comparison of not only costs, but consumption data. General government agencies are now able to take a more proactive role in resolving utility bill issues allowing time for accounts payable staff to be freed up for other duties.”

**Jeremy McBride // Sr. Data Analyst
// TN Dept. of Environment & Conservation**

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“ One of our external customers realized their chill water usage was significantly lower than other buildings of the same type per square foot, so we sent out a technician to just have a look. The meter ended up just being bad and wasn't giving accurate values. We replaced the meter and in that year we increased our revenue as an institution by \$400,000, just from fixing one meter.”

**Sean Finegan // Business Operations Manager
// University of Texas Medical Branch**



“ We bill for 11 commodities through EnergyCAP in addition to having 11 spreadsheets, we had 11 different people. So every commodity was managed by a different person. If you wanted to backtrack and troubleshoot why is this bill what it is, you had to go to that person individually and hope they were at work that day to access their spreadsheets. It’s not just reporting, but the idea of **having one place to go to troubleshoot any billing questions** and to be able to follow them through the exact same process has been really useful. It’s really powerful.

George Patterson // Energy Control Center Manager // University of Iowa

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“ [What excites you the most about what’s happening in the industry right now?] How **we can all participate and all make a difference**. It’s really important, because it’s going to take all of us to lessen the footprint we are going to leave behind and our descendants are here. I think what’s exciting is all of us coming together to work on it.”

Michele Markovitz // Energy Management Analyst // Miami-Dade County, FL

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“ When we started tracking energy it was an Excel spreadsheet. It’s very difficult to manage your energy in Excel, so getting EnergyCAP was a great platform for me to now enter all my bills into and break them down. It’s great to have templates in there that I need. I can plug in the numbers and it calculates everything for me. **It’s really been a game changer.**”

Lisa Roberts // Manager, Energy Administration // UniFirst

► [Watch “Eco Champions LIVE- Lisa Roberts”](#)



“ What’s your energy use intensity? What’s your dollars per square foot? Until we had EnergyCAP, those pieces of data were really difficult to dig out. **Now it’s a 30 second report.**”

John Lord // Coordinator III of Energy Management // Fairfax County Public Schools

► [Watch “K–12 Energy Management Best Practices”](#)




“ We’ve implemented Bill CAPture, so we’re not waiting on accounts payable for all of these bills. The majority of it is **all being automated and directly uploaded**, allowing us to flag and identify issues with bills and look for recovery opportunities.”

Jennifer Fowler // Director, Environmental Compliance & Sustainability // Orange County, FL



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