

# Your 2026 (and beyond) strategy roadmap

ENERGYCAP

Phase	Q1–2, 2026	Q3–4, 2026	Q1–2, 2027	Q3–4, 2027
<b>Assess and digitize—Establish foundational data layer</b>				
► 5–10% cost reduction via improved monitoring and bill analysis				
Conduct energy audits and baseline assessment; collect documents				
Deploy IoT sensors and real-time dashboards				
Begin data integration between facilities, finance, and operations				
<b>Automate and optimize—Reduce waste and automate control</b>				
► 10–20% operational savings; 15% fewer equipment failures				
Optimize load profiles; learn BAS and identify issues				
Introduce predictive analytics and digital twins				
Plan efficiency projects; implement AI-driven HVAC and lighting control				
<b>Embed and evolve—Build a culture of energy optimization</b>				
► Sustained cost savings, improved ESG ratings, investor confidence				
Train teams in energy analytics and ESG reporting				
Institutionalize continuous improvement cycles				
Align KPIs with corporate sustainability goals				
<b>Flex and monetize—Turn flexibility into revenue</b>				
► New revenue from grid services; improved grid stability				
Enroll in demand-response programs				
Aggregate assets into virtual power plant (VPP)				
Implement smart EV charging and vehicle-to-grid (V2G)				
<b>Decarb and self-generate—Reduce emissions; energy autonomy</b>				
► Up to 30% carbon intensity reduction; 15–25% utility bill reduction				
Add on-site solar, CHP, and/or battery storage; consider resiliency options				
Source renewable PPAs or RECs				
Integrate carbon metrics into dashboards				